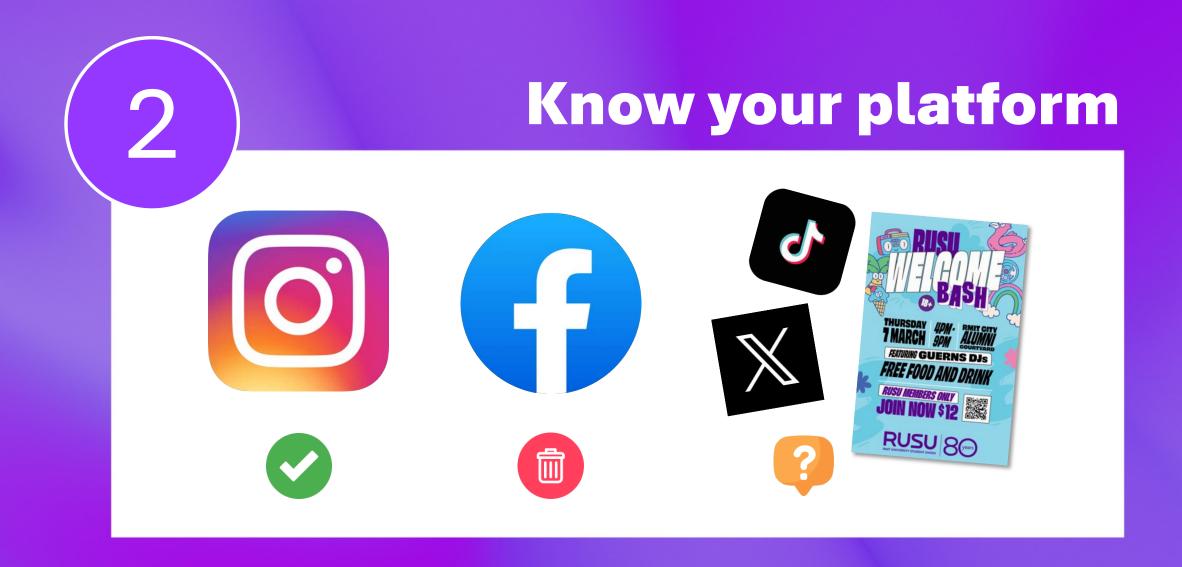




# Know your audience

### First thing's first...

- Who are your trying to speak to?
- How do they communicate?
- What kind of language do they use? Casual / Formal



# Know your purpose

#### Why are you doing comms?

- General promo get to know the club
- Event promotion selling tickets
- Membership drive join now get...

### Why Insta?

- Quickest / easiest way to reach your audience
- Build your community
- Set it up NOW so people can add you during the first few weeks of semester
- Not as scary as it seems

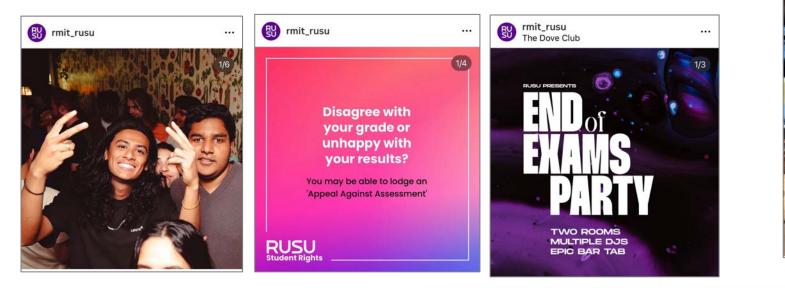
### How?

- Do you have personal Instagram? You can do a clubs Instagram *(treat club like a person)*
- Take photos all the time!
- Make content!
- Students want to get to know you / your club

### What do I post?

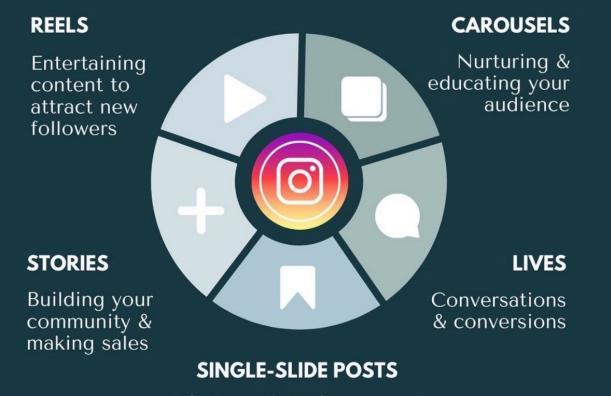
- Photo of events, meet ups, members:
  - ✓ Help people get to know your club
  - ✓ Help people see what you do and who you are
- Give fun facts about your club
- Give helpful tips relating to your club
- People love to see themselves

#### What do I post?





# INSTAGRAM POSTS EXPLAINED



Quotes, lists, & saveable /sharable content

# **Timing is everything**

- Be prepared!
- Set up a calendar / spreadsheet
  - important dates relating to your club or uni
- The day of the week and the time matters
- For events you want plenty of time to build hype
- Post as events happen

## **Be authentic**

- People see through the fakes
- Builds a sense of trust
- Students want to see what you are about **Post...**
- photos from events + behind the scenes
- bios about the leaders and members (help your audience get to know you)

## **Be authentic**



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# **Engage with your audience**

- Make your audience feel part of the conversation
- Answer questions in your inbox
- Reply to the comments (sounds scary isn't!)
- Do polls and quizzes
- Do 'ask me anything'

... and tag RUSU / RUSU clubs so we can share.

# **Perfection not required**

### ... but effort is!



- Don't leave your Instagram dormant
- Posting anything is better than nothing
- Don't be scared to post (edit and delete exist)
- Have fun with it!!!

# ...and word of mouth!

### Get off the Instagram and talk

- Quick to build trust (we trust our friends)
- Build personal relationships
- Huge driver of membership
- Easy form of communication (and free)

## **Shortcut ahead**

Life is busy, social media isn't always priority.

### So...

10

- Share other people's posts (other clubs spread the love!)
- Save time and use these sites for templates



## **Shortcut ahead**



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**Freepik.com** Posters, images, templates

**U**nsplash

**Unsplash.com** Stock photography

Canva

**Canva.com** Design tool, templates

### Recap

- 1. know your audience
- 2. know your platform
- 3. know your purpose
- 4. Instagram is the answer
- 5. timing is everything

- 6. be authentic
- 7. engage with your audience
- 8. perfection not required
- 9. ... and word of mouth
- 10. shortcuts ahead